

10 years on and still going strong

Steve George - XPart, General Manager – May 2015

As we approach the tenth anniversary of the collapse of the MG Rover car company, it's worth reminding ourselves of XPart's recent achievements, as the only supplier of genuine MG Rover parts to the trade:

- First and foremost – we achieved all of our financial targets in 2014.
- We transitioned our Warehousing and Commercial Operations from Desford to Hinckley.
- We maintained high levels of MG Rover parts availability.
- We re-introduced many parts that had become unavailable.
- We developed many new and improved parts.

XPart's business naturally contracted following the sad demise of MG Rover in 2005, and few people would have predicted that the MG Rover original parts business would be thriving in 2015. But as we rapidly approach the 10th Anniversary of that event we consolidated on our past achievements and look to the future, based on the strong foundations that we have built in 2014.

The most significant recent change for XPart, is that in our new facility, the Commercial and Operations teams are working as one. We have seen major benefits in the short space of time we have been here – we share in our successes, and work together in areas that need improvement.

In 2015 we will be looking to introduce, or re-introduce even more parts. This year we have already re-introduced many Mini Classic parts, and we are planning to continue expanding this area of our business. We have gained exclusive distribution rights for the highly regarded Tazu alloy bodied Clutch Master Cylinders for Rover 75 – as an improved alternative to the original design - see inside for details. We are also continually striving to get important parts re-introduced, to keep MG Rover vehicles on the road, in good condition, for as long as possible.

In 2015 we will continually improve what we do, and how we do it. Our focus will be to ensure that XPart continues to be 'easy to do business with, and to keep MG Rover vehicles on the road.